



"Big Dreams Small Business" NEWS

Annual 8(a) FAST Industry Partner Meeting Approaches

This year's Small Business Solutions Development Center (SDC) meeting is fast approaching. Please join us on November 7, 2001, in Washington, DC for a full day of information exchange and education. This is your opportunity to learn more about your FAST 8(a) contract, how to establish a storefront on SmallBizMall.gov, share success stories and meet one-on-one with the SDC staff. Visit the "Events" area on our website at www.fast.sdc.gsa.gov for meeting details, a draft agenda and online registration. **You must be an 8(a) FAST contract holder to attend.**

Our e-commerce portal, SmallBizMall.gov, continues to accumulate sales with over \$5M in business to date. In addition to self-marketing, industry partners are instrumental in bringing business to SmallBizMall by initiating training for Federal purchase card holders.

Anyone wishing to schedule training for clients or staff members may contact Mark Tello of CeKA Technologies at 703-519-9400, x-119 or mtello@ceka.com. Please contact Mark to add your storefront to SmallBizMall as well.

New Faces

Mr. Bradley Scott became the new Regional Administrator for the GSA Heartland Region Office effective September 17. Scott served as acting Chief of Staff for U.S. Representative Sam Graves and previously served as Deputy Chief of Staff for U.S. Senator Christopher Bond.

The Small Business SDC welcomes Ms. Janna Babcock and Ms. Tausha Freeman to its contracting staff.

For a complete listing of SDC staff and how to reach them, click on "SDC Organization" from our website.

Additional information about Smallbizmall.gov or the SBSDC may be found on the web at <http://www.fast.sdc.gsa.gov> or by calling 1-877-327-8732.

Upcoming Events:

- Oct 2: 20th Annual Greater St. Louis Small Business Opportunity Conference/Trade Fair, St. Louis, MO, 1-800-325-3419
- Oct 2-8: Kansas City Minority Enterprise Development Week, Kansas City, MO, 816-513-6817
- Oct 3: Kansas City Minority Enterprise Development Week/ Federal Executive Board Small Business Expo, Kansas City, KS, 816-926-7203
- Oct 11-12: Native American Network Consortium, Albuquerque, NM, 505-368-6608
- Oct 28-31: National Minority Supplier Development Council Conference & Business Opportunity Fair, Atlanta, GA, <http://www.nmsdcus.org/events/conference.html>
- Oct 30 - Nov 1: Advanced Performance Based Statement of Work Training, Kansas City, MO. Call 816-823-3369 to register.
- Nov 7: 8(a) FAST Industry Partner Meeting, Washington, DC, <http://www.fast.sdc.gsa.gov>
- Dec 3-7: Dept. of Defense Small Business Conference & Expo, Las Vegas, NV, <http://www.sadbuconferences.com>